

PROFESSIONAL SUCCESS KIT



BE POSITIVE AND PRESENT ON SOCIAL MEDIA

Motivational quotes for social media posts



THE SHIFT TO ONLINE MEETINGS

Tips for video conferencing from home



HOW TO CONDUCT A SWOT ANALYSIS

*Strengths, weaknesses, opportunities,
and threats assessment*



“WHY JOIN AN ASSOCIATION” INFOGRAPHIC

Why joining an association is a smart business decision

"QUOTE NOTES"

"Vitality shows in not only the ability to persist but the ability to start over."

~ F. Scott Fitzgerald

Be
positive

"Don't watch the clock; do what it does. Keep going." - Sam Levenson

"If you don't have time to do it right, when will you have time to do it over?"

- John Wooden



"Success is not how high you have climbed, but how you make a positive difference to the world."

- Roy T. Bennett



"The main thing is to care. Care very hard, even if it's only a game you're playing."

- Billie Jean King

"However difficult life may seem, there is always something you can do and succeed at." - Stephen Hawking



"THE TWO MOST IMPORTANT DAYS IN YOUR LIFE ARE THE DAY YOU ARE BORN, AND THE DAY YOU FIND OUT WHY."

- MARK TWAIN



"It is amazing what you can accomplish if you do not care who gets the credit."

- Harry S. Truman

"ANYTHING CAN HAPPEN, CHILD. ANYTHING CAN BE."

- SHEL SILVERSTEIN

"The best preparation for tomorrow is doing your best today." - H. Jackson Brown, Jr.

"GREAT MINDS DISCUSS IDEAS; AVERAGE MINDS DISCUSS EVENTS; SMALL MINDS DISCUSS PEOPLE."

- ELEANOR ROOSEVELT

BOOM!

"WE CAN COMPLAIN BECAUSE ROSE BUSHES HAVE THORNS OR REJOICE BECAUSE THORN BUSHES HAVE ROSES."

- ABRAHAM LINCOLN

"Success is most often achieved by those who don't know that failure is inevitable."

- Coco Chanel

THAT'S SMART



"Surround yourself with only people who are going to lift you higher." - Oprah Winfrey



"QUOTE NOTES"



"A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty."

- Winston Churchill

"Educating yourself does not mean that you were stupid in the first place; it means that you are intelligent enough to know that there is plenty left to learn."

- Melanie Joy

"The shoe that fits one person pinches another; there is no recipe for living that suits all cases."

- Carl Jung



"One important key to success is self-confidence. An important key to self-confidence is preparation."

- Arthur Ashe

"Nobody who ever gave his best regretted it."

- George Halas

"You don't have to be great to get started, but you have to get started to be great."

- Les Brown

"If you don't accept failure as a possibility, you don't set high goals, you don't branch out, you don't try - you don't take the risk."

- Rosalynn Carter



SUPER!
"Success is finding satisfaction in giving a little more than you take."

- Christopher Reeve

"Do the hard jobs first. The easy jobs will take care of themselves."

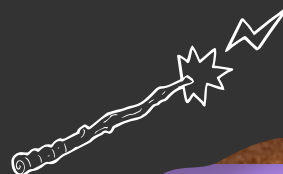
- Dale Carnegie

Correct!
"WHEN YOU HAVE CONFIDENCE, YOU CAN HAVE A LOT OF FUN. AND WHEN YOU HAVE FUN, YOU CAN DO AMAZING THINGS."

- JOE NAMATH

"If you want to know what a man's like, take a good look at how he treats his inferiors, not his equals."

- J. K. Rowling



"Once you replace negative thoughts with positive ones, you'll start having positive results."

- Willie Nelson



TIPS FOR VIDEO CONFERENCING FROM HOME

When it comes to video conferencing, the fact of the matter is, you can't avoid it forever. Set yourself up for success, so the only thing you'll have to think about is making sure you look presentable. Use these suggestions to get started.

LOCATION

- The location should be quiet and well lit.
- Start by taking a selfie of what people will see in your background.
- Remove distracting items from your walls and desk. Avoid displaying things that contradict with your company's mission.
- Make sure your background doesn't show whiteboards or documents with sensitive information.
- Be careful to avoid angles that put unaware people in the shot.
- For a more professional shot, put a little distance between you and the background.
- To avoid room echo, add fabric to absorb sound. Drapes, area rugs, carpets, blinds, etc. are effective at reducing echoes.
- Some people invest in a photo backdrop to ensure a professional image.

LIGHTING

- Avoid fluorescent lights and/or overhead lighting at all costs, unless you like to look like you have shadows under your eyes.
- Light sources from above or below can cast shadows, making it hard to see your face. Eye-level lighting also accents your eyes, lending itself to more expressive communication.
- Consider natural, soft light sources: A window off to the side or a light behind the monitor are both good options.
- LED desk lamps have adjustable color temperatures and brightness. Experts suggest bouncing the lamplight off a wall as opposed to pointing it straight at you.
- Your monitor or device can cast a blue light on your face. To avoid this, use the lighting tips from above or, at the very least, set your display color to a warmer shade, or on devices, enable night mode or a blue light filter.
- If your background is a bright wall or window, the camera will struggle to balance lighting, and you may end up as a silhouette.
- Experiment with different setups to see what works best for you.

ANGLE

- The goal is for the camera to show the area from your forehead to both shoulders.
- The webcam lens should be just a touch above eye level. Put books under your laptop or use a desktop tripod to make sure the angle is right.
- Your focus should be two inches below the top of the screen so you're looking straight ahead. Shrinking your video window and moving it to the top of your screen can help keep your eyes on target.

TECH

- Use headphones to avoid feedback.
- Only in the worst-case scenario should you use your computer's built-in microphone.
- If using an external mike, it should be 4-5 inches from your mouth.
- Make sure your mike is on mute when joining a meeting.
- Leave your mike on "auto-adjust" unless you're getting volume complaints. If you have volume issues, check to see if the web software settings are interfering with your computer settings.
- Close all applications, except those you will need during the broadcast.
- Test your wi-fi speed before the call. Video conferencing uses a lot more bandwidth than simply surfing the web.
- Most video conferencing apps suggest upload and download speeds anywhere from 2-8mbps. Speedtest.net can help you determine your connection speed. If you're struggling, check to see if anyone or anything else is using bandwidth in your home, try moving closer to the router, or use an ethernet cable.

WARDROBE

- Avoid wearing a black or white top (this helps keep camera exposure in check).
- Wear solid, flattering colors near your face.
- No striped, checked, or other intricate patterns. They can cause other attendees' screens to render incorrectly (to "sizzle").
- Simple jewelry is ideal. Avoid anything reflective, jangling, or dangling.
- If you can avoid wearing glasses, try to go without them. They can reflect the various lighting you've set up or cast a glare.
- Don't wear a deep V-neck or strapless top unless you'd like to appear topless or expose things that shouldn't be exposed.
- You might need to stand up. It's true. Look decent from top to bottom.

IT'S THE LITTLE THINGS

- Keep an "On Air" sign handy to hang on your office door.
- Any material that you might need should be within reach.
- If you'll be sharing your screen during a video call, make sure your desktop is clear, you have a professional-looking background, and any sensitive information is out of sight.
- Any documents, slide decks, images, etc. that you plan to use should be ready to go and all together in a specific folder for easy access.
- To avoid interrupting other attendees, wait for a beat for speaking up as there could be a sound delay.
- Speak clearly, don't speak too fast or too loudly. And don't forget to unmute yourself.
- Look in the camera when you talk. And keep your eyes on the screen to appear attentive.
- People are watching you. Don't check emails. Don't look at your phone. Don't eat.
- Squeaky chair? Fix it or ditch it..

A FINAL TAKEAWAY

If you wouldn't want it in a live meeting, you shouldn't have it on a video conference.

HOW TO CONDUCT A SWOT ANALYSIS FOR ASSOCIATION PLANNING

WHAT IS A SWOT ANALYSIS?

SWOT stands for Strengths, Weaknesses, Opportunities, and Threats. Taking time to regularly analyze these factors is an important part of strategic planning and analysis.

Organizations often use SWOT to determine if a project or strategy can be successful and/or is worthwhile. There are two key components to SWOT – internal and external factors. Strengths and Weaknesses are considered internal, while Opportunities and Threats are external.



HOW TO CONDUCT A SWOT ANALYSIS

Begin by drawing a box divided into 4 sections. Each section represents one of the SWOT factors. At the top of the box, write down your objective (what you are trying to determine).

For a general analysis, keep it simple. Just start listing things. You'll probably be surprised by what you come up with.



WHY **JOIN** AN ASSOCIATION?

Associations are stronger than ever. By joining, you get members-only perks, exclusive advertising and networking opportunities, and a whole lot of exposure for yourself and your organization. **Get on board and see the difference!**



Contact an industry Association to learn more about the **benefits of membership today!**