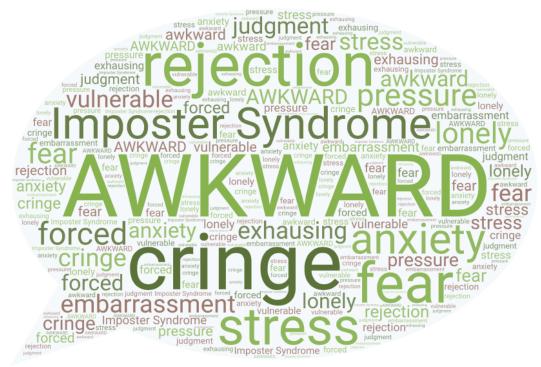
## Networking Events of the Future: Enable Meaningful Human Connections GrowthZone Webinar 9/16/21

By Amanda Kaiser, with data from the <u>Virtual Networking Incubator</u> a partnership between Matchbox Virtual Media & Kaiser Insights LLC

## Networking is Such a HUGE Trigger Word!



 3 Categories of Virtual Networking

 Image: Solve a problem

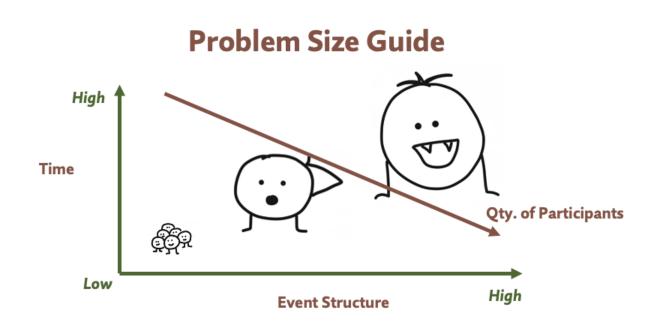
 Identify people to connect with later

## 3 Problem Types

- 1. Change existing "thing" -> fresh ideas
- 2. Never done before -> new thoughts
- 3. Whole industry challenge -> collaborative solutions







Building Blocks for Great Networking (In-person, virtual, or hybrid)

- Create a safe space
- Communicate in a new tone
- Plan a lot of structure

Golden Rule Haiku Learn. Share. Try. Be kind. Support all. Be generous. Be here with purpose.

Do what works for you. Acknowledge differences. Show up. Plan to grow.

Look beyond today. Together we discover. Creatively play! 😀

## **More Resources**

- Virtual Networking Cookbook: <u>bit.ly/VNCookbook</u>
- Amanda's Blog: <u>SmoothThePath.net</u>
- Final Report: Coming soon!





